Message from the President

Kansas City Life Insurance Company has faced a variety of opportunities and challenges during its 115-year history. While the economy generally improved during 2010, many of the issues that were evident in 2009 remained. The low interest rate environment continues to present special challenges to the financial industry and, in particular, the insurance sector. However, Kansas City Life has responded to this adversity by staying focused on making the best decisions for the long term and its fundamental mission of providing Security Assured to its policyholders.

The Company is focused on providing consumers with the products they need to help assure financial security. In 2010, the Lifetime Income Rider was introduced in response to consumer demand. As many consumers watched their retirement portfolio dwindle during the recent recession, this new product rider was specifically designed to provide guaranteed income for life and income flexibility from a Kansas City Life fixed annuity. Moving forward, the Company will explore additional products and riders to enhance its already strong portfolio.

The Company recorded net income for 2010 of $22.3 million or $1.95 per share, an increase from $10.7 million or $0.93 per share for the same period in 2009. The changes that impacted the year included a $10.6 million improvement in realized investment gains and losses, growth in insurance revenues, lower amortization of deferred acquisition costs and reduced operating expenses. Partially offsetting these improvements was an increase in policyholder benefits.

Total life insurance premiums increased $2.5 million or 2% for the year compared to the prior year, as new life insurance premiums increased $2.3 million or 16%. The growth was driven by an increase of 29% in life insurance premiums from new sales in the Old American segment. In addition, total life insurance premiums improved from increases in renewal premiums on individual life insurance products. Deposits from new universal life renewal premiums on individual life insurance products. Deposits from new universal life

Stockholder Information

CORPORATE HEADQUARTERS
Kansas City Life Insurance Company
3520 Broadway
Post Office Box 219139
Kansas City, Missouri 64121-9139
Telephone: 816-753-7000
Fax: 816-753-4902
Internet: http://www.kclife.com
E-mail: kclife@kclife.com

NOTICE OF ANNUAL MEETING
The annual meeting of stockholders will be held at 9 a.m. on Thursday, April 21, 2011 at Kansas City Life Insurance Company's corporate headquarters.

TRANSFER AGENT
Janice Poe, Stock Agent and Assistant Secretary
Kansas City Life Insurance Company
Post Office Box 219139
Kansas City, Missouri 64121-9139

10-K REQUEST
Stockholders may request a free copy of Kansas City Life's Form 10-K, as filed with the Securities and Exchange Commission, by writing to Secretary, Kansas City Life Insurance Company.

SECURITY HOLDERS
As of Jan. 31, 2011, Kansas City Life had approximately 2,500 security holders, including individual participants in security position listings.

Please refer to the Company's Form 10-K and Proxy Statement as filed with the Securities and Exchange Commission (SEC).

Stock and Dividend Information

The following table presents the high and low prices for the Company's common stock for the periods indicated and the dividends declared per share and paid during such periods. The Company's common stock is traded on the NASDAQ Capital Market under the symbol "KCLI".

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<thead>
<tr>
<th></th>
<th>High</th>
<th>Low</th>
<th>Paid</th>
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<tbody>
<tr>
<td>2010</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>First quarter</td>
<td>$33.50</td>
<td>$24.86</td>
<td>$0.27</td>
</tr>
<tr>
<td>Second quarter</td>
<td>35.85</td>
<td>27.84</td>
<td>0.27</td>
</tr>
<tr>
<td>Third quarter</td>
<td>32.63</td>
<td>28.58</td>
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</tr>
<tr>
<td>Fourth quarter</td>
<td>33.77</td>
<td>30.42</td>
<td>0.27</td>
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<tr>
<td></td>
<td>$1.08</td>
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<tr>
<td>2009</td>
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<tr>
<td>First quarter</td>
<td>$44.63</td>
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<tr>
<td>Second quarter</td>
<td>40.22</td>
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<tr>
<td>Third quarter</td>
<td>37.75</td>
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<td>0.27</td>
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<tr>
<td>Fourth quarter</td>
<td>33.31</td>
<td>25.00</td>
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<td>$1.08</td>
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A quarterly dividend of $0.27 per share was paid Feb. 9, 2011.

NASDAQ market quotations are compiled according to Company records and may reflect inter-dealer prices, without markup, markdown or commission and may not necessarily represent actual transactions.
The Company experienced realized investment gains of $0.5 million for the year. This represented significant improvement from the realized losses recognized one year earlier. The low interest rate and improving overall credit environment resulted in improved fair values within the Company’s investment portfolio and further strengthened the Company’s capital position. Specifically, the investment portfolio had a net unrealized gain position of $110.2 million at December 31, 2010, an improvement of $110.0 million from December 31, 2009. The Company’s stockholders’ equity improved 8% during the year, further strengthening the Company’s capital position.

In addition, the Company continues to focus resources on the training and development of its field force. Specifically, the Company places a priority on recruiting new general agents and agents, both of which are essential for the Company’s long-term success. While many in the industry have abandoned the agency career-based system, the Company believes this system sets it apart from competitors in the life insurance industry. During 2010, 30 new general agents joined the Company as valued partners.

The Company believes that its relationships with its shareholders, policyholders, general agents and agents, and associates are the foundation from which the Company builds its future. Kansas City Life continues to provide competitive products, superior customer service, financial strength, specialized training and superior sales and marketing support. Kansas City Life is a company that has proven its financial strength over time and continues to provide value-oriented products, throughout economic cycles.
Kansas City Life Group of Companies

Kansas City Life Insurance Company
Since 1895, Kansas City Life Insurance Company (www.kclife.com) has been dedicated to the present and future financial security of its customers. Kansas City Life and its subsidiaries provide financial services, including insurance and investments, to consumers throughout 48 states and the District of Columbia.* More than 2,200 general agents and agents serve individuals, families, small businesses and corporations with a diverse range of products including universal life, term life, whole life, variable life insurance,* variable annuities,* fixed deferred annuities and group products. Kansas City Life has been providing Security Assured for more than 115 years.

Old American Insurance Company
Since 1939, the mission of Old American Insurance Company (www.oaic.com) has been to provide peace of mind to the senior market and, in turn, enhance the quality of life for policyholders and their beneficiaries. Agents assist individuals ages 50 – 85 through final arrangements planning, charitable giving life insurance, and Social Security and retirement income replacement insurance. In addition, Old American began targeting individuals ages 20 to 65 in 2009 with its Level Term 20 life insurance product. The subsidiary operates in 46 states and the District of Columbia.

Sunset Financial Services Inc.*
Sunset Financial Services (www.sunsetfinancial.com) is a full-service brokerage firm and registered investment advisor. Sunset Financial Services’ registered representatives are also licensed with Kansas City Life. Investment options include variable products, mutual funds, stocks and bonds, money market funds, CDs and asset management products.

Sunset Life Insurance Company of America
Sunset Life (www.sunsetlife.com) was originally founded in 1937 in Olympia, Wash. Kansas City Life purchased Sunset Life in 1974 and its operations were consolidated into the Company’s Home Office in 1999. The Sunset Life sales force was integrated into the Kansas City Life sales force in 2006.

Financial Ratings, evaluated by A.M. Best
Kansas City Life Insurance Company – A (Excellent; Stable Outlook)
Old American Insurance Company – B++ (Good; Positive Outlook)
Sunset Life Insurance Company – A (Excellent; Stable Outlook)

These ratings represent A.M. Best’s opinion of the financial strength and stability of Kansas City Life, Old American and Sunset Life Insurance Companies and each company’s ability to meet ongoing obligations to policyholders, as of June 2010.

There are 15 financial strength ratings offered by A.M. Best, ranging from A++ (superior) to F (in liquidation).

Please refer to the Company’s Form 10-K and Proxy Statement as filed with the Securities and Exchange Commission (SEC).

Senior Officers

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<tr>
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*Securities are distributed through Sunset Financial Services Inc., 3520 Broadway, Kansas City, MO 64111, 816-753-7000. Member FINRA and SIPC.

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Sunset Financial Services Inc.

Kansas City Life Insurance Company's wholly-owned broker-dealer facilitates the purchase, sale and management of securities, such as variable universal life and variable annuity products. Through this alliance, Sunset Financial Services (SFS) provides insurance agents who are registered representatives the flexibility to also market a wide range of securities products through a single relationship.

Despite continued domestic and international market volatility, SFS performed well during 2010. Specifically, SFS recorded a 16% increase in gross revenue for 2010, following a 34% decrease in 2009. Assets under management also increased during 2010.

Moving forward, SFS has laid the groundwork for increased sales and improved performance. Further, SFS will continue working with Kansas City Life to help recruit and retain quality agents and producers, who are interested in selling securities products.

Stephen Foster: 12 years of educating the field

Since 1999, Stephen Foster has played a key role in bridging the gap between the Sunset Financial Services (SFS) Century II product portfolio, the Company’s field force and clients. As project manager for the portfolio, Stephen works to educate the field so that they fully understand the value of each product and can effectively convey that information to their clients.

“It is very rewarding that the knowledge I have passed on to our field force ultimately helps their clients achieve a better life through financial security,” Stephen says. “I enjoy knowing that I’m helping them prepare for whatever the future holds.”

In turn, Stephen’s work has helped bring out the best in him.

“I enjoy working for a Company with such strong family values and it has taught me a lot about mutual respect,” says Stephen. “Having a strong foundation of integrity and dedication is rare these days and I am proud of that heritage.”

Corporate Highlights

We’ll be with you … We’re Kansas City Life

Since 1895, Kansas City Life Insurance Company has been a leader in the life insurance and financial services industry. The men and women of Kansas City Life are dedicated to offering the Company’s shareholders, policyholders, general agents and agents with the superior products and quality services needed to build a solid financial plan.

Dale French: 19 years of helping agencies succeed

For almost 20 years, Dale French, senior application systems analyst, Sales and Marketing, has been helping Kansas City Life Insurance Company’s general agents and agents successfully grow their businesses. In fact, Dale manages all the sales-based production data for each field force member under contract with the Company. By tracking production, he is able to assist agents in planning for the future and setting long-term production goals.

More importantly, Dale is not only supporting the Company’s field force in their efforts to grow their businesses, he believes he is helping policyholders gain financial security.

“Indirectly, I feel like I’ve helped our policyholders achieve the life insurance and financial protection they need,” he says. “That definitely gives me a sense of accomplishment.”

Since Dale joined Kansas City Life in 1992, he has witnessed first-hand how the Company has grown in its commitment to provide Security Assured to its policyholders. This dedication has always impressed him, especially during the recent economic challenges.

“Witnessing the repercussions of the economic downturn has helped me appreciate what it means to work for a stable company like Kansas City Life. I will always value that.”

The Sales and Marketing Department provides the Company’s field force with excellent marketing service and support to assist in providing Security Assured to the Company’s policyholders. Representing the department are five individuals whose combined 107 years of service to the Company embody the mission of Security Assured. Pictured (from left): Cheryl Genova, advanced sales underwriter; Dale French, senior application systems analyst; Leigh Ann Faherty, senior administrative assistant; Mary Jo Olinger, manager, sales materials; and Jim Wilcox (seated), assistant vice president, marketing services and product information.

So who are we? We are a united Company, dedicated to the values of honesty and integrity, sound business practices and most of all Security Assured. For more than 115 years, Kansas City Life has built a foundation of success that is well documented. Through economic prosperity and challenges, our promise is clear: We’ll be with you … We’re Kansas City Life.
Individual Insurance

Kansas City Life Insurance Company’s Individual Insurance segment provides financial security to consumers in 48 states. Life insurance products are distributed through two mediums: the Company’s field force, and through alliance with third-party marketing arrangements.

Company’s field force

The Company’s field force is represented by independent agencies, which are operated by general agents and agents across the U.S. Kansas City Life provides each agency with the product portfolio and marketing support necessary to succeed in serving consumers in their local markets. The Company’s expanding product portfolio and individual one-on-one support from the Home Office are attractive recruiting resources, setting Kansas City Life apart from many in the industry.

Third-party alliances

Independent alliances with American Republic

In 1991, Old American joined forces with Kansas City Life Insurance Company, launching a new chapter in the Company’s history. Walter E. Bixby, a fourth generation member of the Bixby family leadership, has served as the Company’s President for nearly 15 years.

Old American accounted for 26% of Kansas City Life’s consolidated insurance revenues in 2010, 2009 and 2008. Old American had a 29% increase in new premiums during 2010, following a 20% increase in new premiums in 2009. In fact, 2010 proved to be a banner year for Old American in sales, following consecutive years of remarkable success. The Company recorded more sales in each period during 2010 relative to 2009. Contributing to this success was the experience, commitment and loyalty of veteran general agent managers who provided the foundation for increased sales momentum. During 2010, four of the Company’s 25 general agencies produced at least 2,000 new policies during the year. Additionally, two of the Company’s agencies, McAfee and Associates in Hannibal, Mo., and Whittenburg Insurance and Investment Group in Alpine, Utah, generated more than 3,000 new policies.

Old American continues to focus on the recruiting and development of new agencies and agents. The six newly-hired general agencies in 2010 produced an impressive total of new sales. In addition, approximately 40% of all new policies were produced by agents in their first three years of service with the Company.

A key to the success of new agencies and agents, along with existing agencies, is the unique ability of Old American to generate sales leads. Old American has a deep and successful history as a pioneer in direct marketing techniques and processes. This ability remains a strategic advantage for the Company and its field force, particularly in aiding the success of new agencies and agents.

Moving forward, the Company plans to continue to expand its sales territories, increase its recruiting efforts, remain focused on agent productivity for its general agencies and hold steadfast in its approach to support the field force through its lead generation efforts. As always, Old American will remain focused on its mission that has guided the Company for more than seven decades – delivering peace of mind to the senior market.
Old American Insurance Company

Old American Insurance Company opened its doors in 1939 to respond to a market need it still serves today – the senior market. In its rich history, the Company has consistently been recognized in the final expense industry for its considerable expertise and success at marketing final expense insurance products through its nationwide general agency system with exclusive territories.

Kathy Meissen, an Old American staple for 35 years

For 35 years, Kathy Meissen has dedicated her service to Old American Insurance Company. As the agency services project coordinator for Sales and Marketing, Kathy’s days are occupied with tasks from building recruiting and marketing campaigns to managing production numbers. For three and-a-half decades, Kathy has helped Old American grow, while helping policyholders achieve peace of mind.

One of her favorite projects is to assist with the Company’s annual New Agent of Merit seminar, where newly contracted agents attend a two-day conference at the Home Office.

“Watching these new agents learn and seeing their enthusiasm for the industry is amazing,” says Kathy. “They leave here with a new-found fire to be successful, which is impressive.”

That success has left an indelible mark on Kathy, and it drives her to continue to support the Company.

“Old American has stayed on course despite a multitude of changes since I started,” she says. “It’s amazing to have witnessed these changes, and to watch how the Company has consistently stood by its standards and is just as, if not more, successful as it was when I first joined.”

Old American Insurance Company supports its policyholders and field force through a variety of departments, including the Customer Services, Marketing and New Business Departments. With more than 154 years of combined service, these associates are leaders for their departments. Pictured (from left): Denise Ramsey, telephone inspector; Karla Tolbert, senior services associate; Kathy Meissen, agency services program coordinator; Mike Kershner, assistant vice president, New Business; Holly Rapp, assistant vice president, marketing communications; and Barbara Shaw, senior services associate.

Insurance Company and GuideOne Mutual Insurance Company allow agents from both companies to distribute Kansas City Life’s products. These agreements provide agents from both companies with the complementary products and services they need to offer financial security to their clients.

Life insurance sales

Life insurance sales and new business production at Kansas City Life are measured by new premiums recorded and new deposits received. Premiums include receipts from traditional individual life insurance and immediate annuity products. Deposits are received from universal life insurance, variable universal life insurance and fixed deferred and variable annuity products.

The Individual Insurance segment generated $69.2 million in total premiums for 2010, remaining flat compared to 2009. Total renewal premiums increased 1% in 2010, compared to a 1% decrease in the previous year.

Total new deposits declined $3.2 million or 3% in 2010, following a $34.8 million or 51% increase in 2009. The decline in 2010 was due to an $8.9 million or 12% decrease in new fixed deferred annuity deposits. Partially offsetting the decrease in new deposits in 2010 were the following improvements: new universal life deposits increased $3.5 million or 35%, new variable annuity deposits increased $2.0 million or 13%, and new variable universal life deposits increased $0.2 million or 19%.

Total renewal deposits increased $1.8 million or 1% in 2010, due to a $5.7 million or 21% increase in fixed deferred annuity deposits. This increase largely resulted from higher sales of this product than experienced during 2009. The increases in sales of fixed deferred annuities during 2009 were attributed to customer preferences for fixed-rate products, resulting from the volatility in the equity markets. This volatility and the difficult economic environment were also significant factors in the declines in sales of variable annuities, variable universal life and universal life.

Future growth

The Individual Insurance segment is an essential part of Kansas City Life’s core business, representing a majority of the Company’s revenue and net income.

The Company plans to continue to grow the segment by recruiting talented general agents and agents. Additions to the product portfolio, increased focus on sales development and enhanced marketing support are elements that will be emphasized to attract new field representatives.

As an additional point of emphasis, the Company will also seek potential third-party marketing relationships, such as those established with American Republic and GuideOne, to enhance future sales.
The Group Department is dedicated to providing products and services designed to offer benefit solutions to both employees and employers. These five department representatives combine for more than 102 years of service to the Company. Pictured (from left) Talva Parker, assistant vice president, Group; Sheli Paull, manager Group sales support; Judy Robinson, manager Group client services (seated); Debbie Petroll, senior Group sales coordinator; and Renee Medellin, Group underwriter (seated).

Twenty-six years and counting: Renee Medellin thrives under pressure

As a member of Kansas City Life’s Group Insurance Department, Renee Medellin’s responsibilities keep her behind the scenes of the day-to-day operation. But that doesn’t mean the role she plays is any less important as those in the forefront.

As a Group Underwriter since 1988, Renee works in a fast-paced, deadline-oriented environment that relies on her to excel under pressure. She is responsible for working directly with the Group Insurance segment’s sales force across the U.S. to ensure its products, dental, vision, short- and long-term disability and life insurance, are quoted properly. She and her team are essential to provide quick and accurate price quotes in a very competitive market. She is proud of helping people gain their benefits.

“In this or any economy, it is absolutely imperative for people to have benefits,” Renee says. “We play an important role by providing those products, which is rewarding to know that I’m making a difference.”

Renee’s days are often spent adjusting to what any given day may bring, but that doesn’t slow her down. Instead, she concentrates on one quote at a time, one client at a time knowing that she’s making a difference.

“People recognize our history, and they understand what we stand for,” she says. “I’m proud to work for Kansas City Life.”

Group Insurance

Kansas City Life Insurance Company offers several insurance products in the Group Insurance segment, including dental, life, vision, and short- and long-term disability insurance. These offerings encompass both traditional, employer-funded group insurance, as well as voluntary, employee-paid products.

The Group Insurance segment markets its products primarily to small- and mid-size organizations. Group products are sold through sales representatives who target a nationwide network of independent general agents and group brokers, along with the Company’s career general agents. This sales network is this segment’s core distribution system. The Company also markets Group products through select third-party marketing arrangements.

The segment’s core distribution and third-party arrangements combined to set a sales record for Group Insurance including an increase in new premiums of 22% over 2009.

In 2010, the Group Insurance segment generated 20% of the Company’s consolidated insurance revenues, the same proportion as in 2009. Total Group premiums increased $1.3 million or 2% in 2010, following an $0.8 million or 1% increase in 2009.

In addition, the Company uses reinsurance in its life and disability product lines to help mitigate risk. Reinsurance on premiums increased $0.9 million or 11% in 2010, following a $0.6 million or 8% increase in 2009. The increase in 2010 was primarily due to an increase in short-term disability business that is highly reinsured. The increase in 2009 was largely due to short- and long-term disability business sold through a third-party arrangement.

Moving forward, the Group Insurance segment is focused on three primary areas of emphasis to help improve sales:

1. Growing in-force business, both through the Company’s sales representatives as well as select third-party marketing arrangements.
2. Improving administrative efficiency through increased use of customer interface technology, which is designed to reduce expenses and improve customer service.
3. Enhancing the segment’s product portfolio, through delivery of new product offerings and flexible options to meet the dynamic needs of the employee benefits market.
The Group Department is dedicated to providing products and services designed to offer benefit-solutions to both employees and employers. These five department representatives combine for more than 102 years of service to the Company. Pictured (from left) Talia Parker, assistant vice president, Group; Shelli Paul, senior Group sales coordinator; Judy Robinson, manager, Group contract and customer services (seated); Debbie Petroll, senior Group sales coordinator; and Renee Medellin, Group underwriter (seated).

Twenty-six years and counting: Renee Medellin thrives under pressure
As a member of Kansas City Life’s Group Insurance Department, Renee Medellin’s responsibilities keep her behind the scenes of the day-to-day operation. But that doesn’t mean the role she plays is any less important as those in the forefront.

As a Group Underwriter since 1988, Renee works in a fast-paced, deadline-oriented environment that relies on her to excel under pressure. She is responsible for working directly with the Group Insurance segment’s sales force across the U.S. to ensure its products, dental, vision, short- and long-term disability and life insurance, are quoted properly. She and her team are essential to provide quick and accurate price quotes in a very competitive market. She is proud of helping people gain their benefits.

“In this or any economy, it is absolutely imperative for people to have benefits,” Renee says. “We play an important role by providing those products, which is rewarding to know that I’m making a difference.” Renee’s days are often spent adjusting to what any given day may bring, but that doesn’t slow her down. Instead, she concentrates on one quote at a time, one client at a time knowing that she’s making a difference.

“People recognize our history, and they understand what we stand for,” she says. “I’m proud to work for Kansas City Life.”

Group Insurance
Kansas City Life Insurance Company offers several insurance products in the Group Insurance segment, including dental, life, vision, and short- and long-term disability insurance. These offerings encompass both traditional, employer-funded group insurance, as well as voluntary, employee-paid products.

The Group Insurance segment markets its products primarily to small- and mid-size organizations. Group products are sold through sales representatives who target a nationwide network of independent general agents and group brokers, along with the Company’s career general agents. This sales network is this segment’s core distribution system. The Company also markets Group products through select third-party marketing arrangements.

The segment’s core distribution and third-party arrangements combined to set a sales record for Group Insurance including an increase in new premiums of 22% over 2009.

In 2010, the Group Insurance segment generated 20% of the Company’s consolidated insurance revenues, the same proportion as in 2009. Total Group premiums increased $1.3 million or 2% in 2010, following an $0.8 million or 1% increase in 2009.

In addition, the Company uses reinsurance in its life and disability product lines to help mitigate risk. Reinsurance on premiums increased $0.9 million or 11% in 2010, following a $0.6 million or 8% increase in 2009. The increase in 2010 was primarily due to an increase in short-term disability business that is highly reinsured. The increase in 2009 was largely due to short- and long-term disability business sold through a third-party arrangement.

Moving forward, the Group Insurance segment is focused on three primary areas of emphasis to help improve sales:

1. Growing in-force business, both through the Company’s sales representatives as well as select third-party marketing arrangements.
2. Improving administrative efficiency through increased use of customer-interface technology, which is designed to reduce expenses and improve customer service.
3. Enhancing the segment’s product portfolio, through delivery of new product offerings and flexible options to meet the dynamic needs of the employee benefits market.
Old American Insurance Company

Old American Insurance Company opened its doors in 1939 to respond to a market need it still serves today – the senior market. In its rich history, the Company has consistently been recognized in the final expense industry for its considerable expertise and success at marketing final expense insurance products through its nationwide general agency system with exclusive territories.

Old American Insurance Company supports its policyholders and field force through a variety of departments, including the Customer Services, Marketing and New Business Departments. With more than 154 years of combined service, these associates are leaders for their departments. Pictured (from left): Denise Ramsey, telephone inspector; Karla Tolbert, senior services associate; Kathy Meissen, agency services program coordinator; Mike Kershner, assistant vice president, New Business; Holly Ropp, assistant vice president, marketing communications; and Barbara Shaw, senior services associate.

Kathy Meissen: An Old American staple for 35 years

For 35 years, Kathy Meissen has dedicated her service to Old American Insurance Company. As the agency services project coordinator for Sales and Marketing, Kathy’s days are occupied with tasks from building recruiting and marketing campaigns to managing production numbers. For three and-a-half decades, Kathy has helped Old American grow, while helping policyholders achieve peace of mind.

One of her favorite projects is to assist with the Company’s annual New Agent of Merit seminar, where newly contracted agents attend a two-day conference at the Home Office.

“Watching these new agents learn and seeing their enthusiasm for the industry is amazing,” says Kathy. “They leave here with a new found fire to be successful, which is impressive.”

That success has left an indelible mark on Kathy, and it drives her to continue to support the Company.

“Old American has stayed on course despite a multitude of changes since I started,” she says. “It’s amazing to have witnessed these changes, and to watch how the Company has consistently stood by its standards and is just as, if not more, successful as it was when I first joined.”

Insurance Company and GuideOne Mutual Insurance Company allow agents from both companies to distribute Kansas City Life’s products. These agreements provide agents from both companies with the complementary products and services they need to offer financial security to their clients.

Life insurance sales

Life insurance sales and new business production at Kansas City Life are measured by new premiums recorded and new deposits received. Premiums include receipts from traditional individual life insurance and immediate annuity products. Deposits are received from universal life insurance, variable universal life insurance and fixed deferred and variable annuity products.

The Individual Insurance segment generated $69.2 million in total premiums for 2010, remaining flat compared to 2009. Total renewal premiums increased 1% in 2010, compared to a 1% decrease in the previous year.

Total new deposits declined $3.2 million or 3% in 2010, following a $34.8 million or 51% increase in 2009. The decline in 2010 was due to an $8.9 million or 12% decrease in new fixed deferred annuity deposits. Partially offsetting the decrease in new deposits in 2010 were the following improvements: new universal life deposits increased $3.5 million or 35%, new variable annuity deposits increased $2.0 million or 13%, and new variable universal life deposits increased $0.2 million or 19%.

Total renewal deposits increased $1.8 million or 1% in 2010, due to a $5.7 million or 21% increase in fixed deferred annuity deposits. This increase largely resulted from higher sales of this product than experienced during 2009. The increases in sales of fixed deferred annuities during 2009 were attributed to consumer preferences for fixed-rate products, resulting from the volatility in the equity markets. This volatility and the difficult economic environment were also significant factors in the declines in sales of variable annuities, variable universal life and universal life.

Future growth

The Individual Insurance segment is an essential part of Kansas City Life’s core business, representing a majority of the Company’s revenue and net income.

The Company plans to continue to grow the segment by recruiting talented general agents and agents. Additions to the product portfolio, increased focus on sales development and enhanced marketing support are elements that will be emphasized to attract new field representatives.

As an additional point of emphasis, the Company will also seek potential third-party marketing relationships, such as those established with American Republic and GuideOne, to enhance future sales.
Individual Insurance

Kansas City Life Insurance Company’s Individual Insurance segment provides financial security to consumers in 48 states. Life insurance products are distributed through two mediums: the Company’s field force, and through alliance with third-party marketing arrangements.

Company’s field force

The Company’s field force is represented by independent agencies, which are operated by general agents and agents across the U.S. Kansas City Life provides each agency with the product portfolio and marketing support necessary to succeed in serving consumers in their local markets. The Company’s expanding product portfolio and individual one-on-one support from the Home Office are attractive recruiting resources, setting Kansas City Life apart from many in the industry.

Third-party alliances

Independent alliances with American Republic

In 1991, Old American joined forces with Kansas City Life Insurance Company, launching a new chapter in the Company’s history. Walter E. Bixby, a fourth generation member of the Bixby family leadership, has served as the Company’s President for nearly 15 years.

Old American accounted for 26% of Kansas City Life’s consolidated insurance revenues in 2010, 2009 and 2008. Old American had a 29% increase in new premiums during 2010, following a 20% increase in new premiums in 2009. In fact, 2010 proved to be a banner year for Old American in sales, following consecutive years of remarkable success. The Company recorded more sales in each period during 2010 relative to 2009. Contributing to this success was the experience, commitment and loyalty of veteran general agent managers who provided the foundation for increased sales momentum. During 2010, four of the Company’s 25 general agencies produced at least 2,000 new policies during the year. Additionally, two of the Company’s agencies, McAfee and Associates in Hannibal, Mo., and Whittenburg Insurance and Investment Group in Alpine, Utah, generated more than 3,000 new policies.

Old American continues to focus on the recruiting and development of new agencies and agents. The six newly-hired general agencies in 2010 produced an impressive total of new sales. In addition, approximately 40% of all new policies were produced by agents in their first three years of service with the Company.

A key to the success of new agencies and agents, along with existing agencies, is the unique ability of Old American to generate sales leads. Old American has a deep and successful history as a pioneer in direct marketing techniques and processes. This ability remains a strategic advantage for the Company and its field force, particularly in aiding the success of new agencies and agents.

Moving forward, the Company plans to continue to expand its sales territories, increase its recruiting efforts, remain focused on agent productivity for its general agencies and hold steadfast in its approach to support the field force through its lead generation efforts. As always, Old American will remain focused on its mission that has guided the Company for more than seven decades – delivering peace of mind to the senior market.
Sunset Financial Services Inc.

Kansas City Life Insurance Company’s wholly-owned broker-dealer facilitates the purchase, sale and management of securities, such as variable universal life and variable annuity products. Through this alliance, Sunset Financial Services (SFS) provides insurance agents who are registered representatives the flexibility to also market a wide range of securities products through a single relationship.

Despite continued domestic and international market volatility, SFS performed well during 2010. Specifically, SFS recorded a 16% increase in gross revenue for 2010, following a 34% decrease in 2009. Assets under management also increased during 2010.

Moving forward, SFS has laid the groundwork for increased sales and improved performance. Further, SFS will continue working with Kansas City Life to help recruit and retain quality agencies and producers, who are interested in selling securities products.

Stephen Foster: 12 years of educating the field

Since 1999, Stephen Foster has played a key role in bridging the gap between the Sunset Financial Services (SFS) Century II product portfolio, the Company’s field force and clients. As project manager for the portfolio, Stephen works to educate the field force so that they fully understand the value of each product and can effectively convey that information to their clients.

“It is very rewarding that the knowledge I have passed on to our field force ultimately helps their clients achieve a better life through financial security,” Stephen says. “I enjoy knowing that I’m helping them prepare for whatever the future holds.”

In turn, Stephen’s work has helped bring out the best in him.

“I enjoy working for a Company with such strong family values and it has taught me a lot about mutual respect,” says Stephen. “Having a strong foundation of integrity and dedication is rare these days and I am proud of that heritage.”

The Sales and Marketing Department provides the Company’s field force with excellent marketing service and support to assist in providing Security Assured to the Company’s policyholders. Representing the department are five individuals whose combined 107 years of service to the Company embody the mission of Security Assured. Pictured (from left): Cheryl Genova, advanced sales underwriter; Dale French, senior application systems analyst; Leigh Ann Faferry, senior administrative assistant; Mary Jo Olinger, manager, sales materials; and Jim Wilcox (seated), assistant vice president, marketing services and product information.

Dale French: 19 years of helping agencies succeed

For almost 20 years, Dale French, senior application systems analyst, Sales and Marketing, has been helping Kansas City Life Insurance Company’s general agents and agents successfully grow their businesses. In fact, Dale manages all the sales-based production data for each field force member under contract with the Company. By tracking production, he is able to assist agents in planning for the future and setting long-term production goals.

More importantly, Dale is not only supporting the Company’s field force in their efforts to grow their businesses, he believes he is helping policyholders gain financial security.

“Indirectly, I feel like I’ve helped our policyholders achieve the life insurance and financial protection they need,” he says. “That definitely gives me a sense of accomplishment.”

Since Dale joined Kansas City Life in 1992, he has witnessed first-hand how the Company has grown in its commitment to provide Security Assured to its policyholders. This dedication has always impressed him, especially during the recent economic challenges.

“Witnessing the repercussions of the economic downturn has helped me appreciate what it means to work for a stable company like Kansas City Life. I will always value that.”
Kansas City Life Group of Companies

Kansas City Life Insurance Company
Since 1895, Kansas City Life Insurance Company (www.kclife.com) has been dedicated to the present and future financial security of its customers. Kansas City Life and its subsidiaries provide financial services, including insurance and investments, to consumers throughout 48 states and the District of Columbia.* More than 2,200 general agents and agents serve individuals, families, small businesses and corporations with a diverse range of products including universal life, term life, whole life, variable life insurance,* variable annuities,* fixed deferred annuities and group products. Kansas City Life has been providing Security Assured for more than 115 years.

Old American Insurance Company
Since 1939, the mission of Old American Insurance Company (www.oaic.com) has been to provide peace of mind to the senior market and, in turn, enhance the quality of life for policyholders and their beneficiaries. Agents assist individuals ages 50 – 85 through final arrangements planning, charitable giving life insurance, and Social Security and retirement income replacement insurance. In addition, Old American began targeting individuals ages 20 to 65 in 2009 with its Level Term 20 life insurance product. The subsidiary operates in 46 states and the District of Columbia.

Sunset Financial Services Inc.*
Sunset Financial Services (www.sunsetfinancial.com) is a full-service brokerage firm and registered investment advisor. Sunset Financial Services’ registered representatives are also licensed with Kansas City Life. Investment options include variable products, mutual funds, stocks and bonds, money market funds, CDs and asset management products.

Sunset Life Insurance Company of America
Sunset Life (www.sunsetlife.com) was originally founded in 1937 in Olympia, Wash. Kansas City Life purchased Sunset Life in 1974 and its operations were consolidated into the Company’s Home Office in 1999. The Sunset Life sales force was integrated into the Kansas City Life sales force in 2006.

Financial Ratings, evaluated by A.M. Best
Kansas City Life Insurance Company – A (Excellent; Stable Outlook) Old American Insurance Company – B++ (Good; Positive Outlook) Sunset Life Insurance Company – A (Excellent; Stable Outlook)

These ratings represent A.M. Best’s opinion of the financial strength and stability of Kansas City Life, Old American and Sunset Life Insurance Companies and each company’s ability to meet ongoing obligations to policyholders, as of June 2010.

There are 15 financial strength ratings offered by A.M. Best, ranging from A++ (superior) to F (in liquidation).

Please refer to the Company’s Form 10-K and Proxy Statement as filed with the Securities and Exchange Commission (SEC).

Old American Insurance Company

Sunset Life Insurance Company of America
In 1999, Sunset Life was integrated into Kansas City Life Insurance Company.

Sunset Financial Services Inc.
Sunset Financial Services (www.sunsetfinancial.com) is a full-service brokerage firm and registered investment advisor. Sunset Financial Services’ registered representatives are also licensed with Kansas City Life. Investment options include variable products, mutual funds, stocks and bonds, money market funds, CDs and asset management products.

Senior Officers

Kansas City Life Insurance Company
R. Philip Bixby
President, Chief Executive Officer and Chairman of the Board
Walter E. Bixby, LLIF
Vice Chairman of the Board
Kansas City Life Insurance Company
Charles R. Duffy Jr., FLMI
Senior Vice President, Operations
Tracy W. Knapp
Senior Vice President, Operations
Donald E. Krebs, MSM, CLU, ChFC
Senior Vice President, Sales and Marketing
Mark A. Milton, FSA, CERA, MAAA
Senior Vice President and Actuary
William A. Schalekamp, JD, CLU, FLMI*
Senior Vice President, General Counsel and Secretary
Gregory M. Galvin
Vice President, Real Estate
David A. Laird, CPA, FLMI
Vice President and Controller
A. Craig Mason, Jr.
Vice President, General Counsel and Secretary
Robert J. Milroy
Vice President, Underwriting and New Business
John L. Nogalski, CPA, FLMI
Vice President, Taxes
Bruce G. Olberding
Vice President, Broker Dealer
Richard D. Ropp, FLMI, ACS
Vice President, Customer Services and Claims
Stephen E. Ropp
Vice President, Operations Services
J. Todd Salam
Vice President, Computer Information Services
Dan L. Schick, CPA, CLU, FLMI
Vice President and Auditor
Jeffrey M. Seeman
Vice President, Group
Philip A. Williams, CFA
Vice President, Securities
Old American Insurance Company
R. Philip Bixby
Chairman of the Board
Walter E. Bixby, LLIF
President
Donald E. Krebs, MSM, CLU, ChFC
Vice Chairman of the Board
David A. Laird, CPA, FLMI
Vice President and Controller
Robert J. Milroy
Vice President, Insurance Services and Assistant Secretary
Mark A. Milton, FSA, CERA, MAAA
Vice President and Actuary
Richard D. Ropp, FLMI, ACS
Vice President, Policy Administration
Matthew R. O’Connor
Secretary
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Total Officers

Appendix A

*Securities are distributed through Sunset Financial Services Inc., 3520 Broadway, Kansas City, MO 64111, 816-753-7000. Member FINRA and SIPC.

John L. Nogalski, CPA, FLMI
Vice President, Broker Dealer
Richard D. Ropp, FLMI, ACS
Vice President, Customer Services and Claims
Stephen E. Ropp
Vice President, Operations Services
J. Todd Salam
Vice President, Computer Information Services
Dan L. Schick, CPA, CLU, FLMI
Vice President and Auditor
Jeffrey M. Seeman
Vice President, Group
Philip A. Williams, CFA
Vice President, Securities
Old American Insurance Company
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Chairman of the Board
Walter E. Bixby, LLIF
President
Donald E. Krebs, MSM, CLU, ChFC
Vice Chairman of the Board
David A. Laird, CPA, FLMI
Vice President and Controller
Robert J. Milroy
Vice President, Insurance Services and Assistant Secretary
Mark A. Milton, FSA, CERA, MAAA
Vice President and Actuary
Richard D. Ropp, FLMI, ACS
Vice President, Policy Administration
Matthew R. O’Connor
Secretary
*William A. Schalekamp retired from the Company in October 2010
**Daryl D. Jensen retired as Sunset Life Vice Chairman in April 2010

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3520 Broadway
Kansas City, MO 64111
Phone: 816-753-7000
Visit us on the Internet:
www.kclife.com
www.oaic.com
www.sunsetlife.com
www.sunsetfinancial.com
Board of Directors - Kansas City Life Insurance Company

R. Philip Bixby
President, Chief Executive Officer and Chairman of the Board
Kansas City Life Insurance Company
Kansas City, Missouri

Walter E. Bixby, LLIF
Vice Chairman of the Board
Kansas City Life Insurance Company
President
Old American Insurance Company
Kansas City, Missouri

Kevin G. Barth
President and Chief Operating Officer
Commerce Bank
Kansas City, Missouri

William R. Blessing
Retired Senior Vice President, Corporate Strategy and Development
Embarq
Overland Park, Kansas

Michael Braude
Retired President and Chief Executive Officer
Kansas City Board of Trade
Kansas City, Missouri

John C. Cozad
President
Cozad Company, LLC
Platte City, Missouri

Richard L. Finn
Retired Senior Vice President, Finance
Kansas City Life Insurance Company
Kansas City, Missouri

Nancy Bixby Hudson
Investor
Lander, Wyoming

Daryl D. Jensen, MAAA, FCMI
Retired Vice President of Finance
Western Institutional Review Board
Olympia, Washington

Retired President and Chairman of the Board
Sunset Life Insurance Company of America
Kansas City, Missouri

Tracy W. Knapp
Senior Vice President, Finance
Kansas City Life Insurance Company
Kansas City, Missouri

Cecil R. Miller, CPA
Retired Partner
KPMG LLP
Kansas City, Missouri

Mark A. Milton, FSA, CERA, MAAA
Senior Vice President and Actuary
Kansas City Life Insurance Company
Kansas City, Missouri

Bradford T. Nordholm
Chief Executive Officer
Starwood Energy Group Global LLC
Greenwich, Connecticut

William A. Schalekamp, JD, CLU, FLMI
Retired Senior Vice President, General Counsel and Secretary
Kansas City Life Insurance Company
Kansas City, Missouri

The Company experienced realized investment gains of $0.5 million for the year. This represented significant improvement from the realized losses recognized one year earlier. The low interest rate and improving overall credit environment resulted in improved fair values within the Company’s investment portfolio and further strengthened the Company’s capital position. Specifically, the investment portfolio had a net unrealized gain position of $110.2 million at December 31, 2010, an improvement of $110.0 million from December 31, 2009. The Company’s stockholders’ equity improved 8% during the year, further strengthening the Company’s capital position.

In addition, the Company continues to focus resources on the training and development of its field force. Specifically, the Company places a priority on recruiting new general agents and agents, both of which are essential for the Company’s long-term success. While many in the industry have abandoned the agency career-based system, the Company believes this system sets it apart from competitors in the life insurance industry. During 2010, 30 new general agents joined the Company as valued partners.

The Company believes that its relationships with its shareholders, policyholders, general agents and agents, and associates are the foundation from which the Company builds its future. Kansas City Life continues to provide competitive products, superior customer service, financial strength, specialized training and superior sales and marketing support. Kansas City Life is a company that has proven its financial strength over time and continues to provide value-oriented products, throughout economic cycles.

R. Philip Bixby
President, Chief Executive Officer and Chairman of the Board
Message from the President

Kansas City Life Insurance Company has faced a variety of opportunities and challenges during its 115-year history. While the economy generally improved during 2010, many of the issues that were evident in 2009 remained. The low interest rate environment continues to present special challenges to the financial industry and, in particular, the insurance sector. However, Kansas City Life has responded to this adversity by staying focused on making the best decisions for the long term and its fundamental mission of providing Security Assured to its policyholders.

The Company is focused on providing consumers with the products they need to help assure financial security. In 2010, the Lifetime Income Rider was introduced in response to consumer demand. As many consumers watched their retirement portfolio dwindle during the recent recession, this new product rider was specifically designed to provide guaranteed income for life and income flexibility from a Kansas City Life fixed annuity. Moving forward, the Company will explore additional products and riders to enhance its already strong portfolio.

The Company recorded net income for 2010 of $22.3 million or $1.95 per share, an increase from $10.7 million or $0.93 per share for the same period in 2009. The changes that impacted the year included a $10.6 million improvement in realized investment gains and losses, growth in insurance revenues, lower amortization of deferred acquisition costs and reduced operating expenses. Partially offsetting these improvements was an increase in policyholder benefits.

Total life insurance premiums increased $2.5 million or 2% for the year compared to the prior year, as new life insurance premiums increased $2.3 million or 16%. The growth was driven by an increase of 29% in life insurance premiums from new sales in the Old American segment. In addition, total life insurance premiums improved from increases in renewal premiums on individual life insurance products. Deposits from new universal life renewal premiums on individual life insurance products. Deposits from new universal life American segment. In addition, total life insurance premiums improved from increases in prior year, as new life insurance premiums increased $2.3 million or 16%. The growth Total life insurance premiums increased $2.5 million or 2% for the year compared to the increase in policyholder benefits.

CORPORATE HEADQUARTERS
Kansas City Life Insurance Company
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Post Office Box 219139
Kansas City, Missouri 64121-9139
Telephone: 816-753-7000
Fax: 816-753-4902
Internet: http://www.kclife.com
E-mail: kclife@kclife.com

NOTICE OF ANNUAL MEETING
The annual meeting of stockholders will be held at 9 a.m. on Thursday, April 21, 2011 at Kansas City Life Insurance Company's corporate headquarters.

TRANSFER AGENT
Janice Poe, Stock Agent and Assistant Secretary
Kansas City Life Insurance Company
Post Office Box 219139
Kansas City, Missouri 64121-9139

10-K REQUEST
Stockholders may request a free copy of Kansas City Life's Form 10-K, as filed with the Securities and Exchange Commission, by writing to Secretary, Kansas City Life Insurance Company.

SECURITY HOLDERS
As of Jan. 31, 2011, Kansas City Life had approximately 2,500 security holders, including individual participants in security position listings.

Please refer to the Company's Form 10-K and Proxy Statement as filed with the Securities and Exchange Commission (SEC).

Stock and Dividend Information

The following table presents the high and low prices for the Company’s common stock for the periods indicated and the dividends declared per share and paid during such periods. The Company’s common stock is traded on the NASDAQ Capital Market under the symbol “KCLI.”

<table>
<thead>
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<th>Year</th>
<th>High</th>
<th>Low</th>
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<tbody>
<tr>
<td>2010</td>
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<td>First quarter</td>
<td>33.50</td>
<td>24.86</td>
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<td>Second quarter</td>
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<td>0.27</td>
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<tr>
<td>Third quarter</td>
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<tr>
<td>Fourth quarter</td>
<td>33.77</td>
<td>30.42</td>
<td>0.27</td>
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<tr>
<td>2009</td>
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</tr>
<tr>
<td>First quarter</td>
<td>44.63</td>
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</tr>
<tr>
<td>Second quarter</td>
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<td>19.70</td>
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<tr>
<td>Third quarter</td>
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</tr>
<tr>
<td>Fourth quarter</td>
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</tr>
<tr>
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<td>1.08</td>
</tr>
</tbody>
</table>

A quarterly dividend of $0.27 per share was paid Feb. 9, 2011.

NASDAQ market quotations are compiled according to Company records and may reflect inter-dealer prices, without markup, markdown or commission and may not necessarily represent actual transactions.