

# Kansas City Life Insurance Company

## Selected Financial Information

### 2022



KANSAS CITY LIFE

*Includes our subsidiaries:*

Old American Insurance Company

Sunset Financial Services, Inc.

Grange Life Insurance Company

Post Office Box 219139

Kansas City, Missouri 64121-9139

Listing: OTCQX

Stock Symbol: KCLI

[www.kclife.com](http://www.kclife.com)



**Kansas City Life Insurance Company**  
**Consolidated Balance Sheets**  
(amounts in thousands, except share data)

|   | December 31  |              |
|---|--------------|--------------|
|   | 2022         | 2021         |
| <b>ASSETS</b>   |              |              |
| Investments:  |              |              |
| Fixed maturity securities available for sale, at fair value | \$ 2,204,819 | \$ 3,088,197 |
| Equity securities, at fair value                            | 1,918        | 3,676        |
| Mortgage loans  | 591,928      | 596,037      |
| Real estate   | 141,649      | 142,278      |
| Policy loans  | 82,739       | 82,060       |
| Short-term investments                                      | 58,497       | 74,501       |
| Other investments   | 18,749       | 12,840       |
| Total investments   | 3,100,299    | 3,999,589    |
| Cash  | 7,768        | 5,419        |
| Accrued investment income                                   | 27,516       | 30,298       |
| Deferred acquisition costs                                  | 327,544      | 292,027      |
| Reinsurance recoverables                                    | 389,611      | 399,951      |
| Deposit asset on reinsurance                                | 484,410      | —            |
| Other assets  | 246,420      | 201,170      |
| Separate account assets                                     | 381,581      | 504,976      |
| Total assets  | \$ 4,965,149 | \$ 5,433,430 |
| <b>LIABILITIES</b>  |              |              |
| Future policy benefits                                      | \$ 1,388,924 | \$ 1,397,111 |
| Policyholder account balances                               | 2,280,917    | 2,247,392    |
| Policy and contract claims                                  | 56,975       | 69,787       |
| Other policyholder funds                                    | 204,788      | 185,713      |
| Other liabilities   | 160,271      | 198,017      |
| Separate account liabilities                                | 381,581      | 504,976      |
| Total liabilities   | 4,473,456    | 4,602,996    |
| <b>STOCKHOLDERS' EQUITY</b>                                 |              |              |
| Common stock, par value \$1.25 per share                    |              |              |
| Authorized 36,000,000 shares, issued 18,496,680 shares      | 23,121       | 23,121       |
| Additional paid in capital                                  | 41,025       | 41,025       |
| Retained earnings   | 910,438      | 933,338      |
| Accumulated other comprehensive income (loss)               | (241,590)    | 74,251       |
| Treasury stock, at cost (2022 and 2021 - 8,813,266 shares)  | (241,301)    | (241,301)    |
| Total stockholders' equity                                  | 491,693      | 830,434      |
| Total liabilities and stockholders' equity                  | \$ 4,965,149 | \$ 5,433,430 |



**Kansas City Life Insurance Company**  
**Consolidated Statements of Comprehensive Income**

(amounts in thousands, except share data)

|  | Year Ended December 31 |              |
|--|------------------------|--------------|
|  | 2022                   | 2021         |
| <b>REVENUES</b>  |                        |              |
| Insurance revenues:  |                        |              |
| Net premiums   | \$ 208,608             | \$ 208,864   |
| Contract charges   | 124,044                | 121,803      |
| Total insurance revenues   | 332,652                | 330,667      |
| Investment revenues:   |                        |              |
| Net investment income  | 153,879                | 142,468      |
| Net investment gains (losses)  | (16,643)               | 25,417       |
| Total investment revenues  | 137,236                | 167,885      |
| Other revenues   | 6,754                  | 12,760       |
| Total revenues   | 476,642                | 511,312      |
| <b>BENEFITS AND EXPENSES</b>   |                        |              |
| Policyholder benefits  | 258,399                | 280,886      |
| Interest credited to policyholder account balances   | 72,974                 | 79,725       |
| Amortization of deferred acquisition costs   | 40,593                 | 33,217       |
| Operating expenses   | 125,433                | 104,564      |
| Total benefits and expenses  | 497,399                | 498,392      |
| Income (loss) before income tax expense (benefit)  | (20,757)               | 12,920       |
| Income tax expense (benefit)   | (4,539)                | 2,216        |
| <b>NET INCOME (LOSS)</b>   | \$ (16,218)            | \$ 10,704    |
| <b>COMPREHENSIVE INCOME (LOSS),<br/>NET OF TAXES</b>   |                        |              |
| Changes in:  |                        |              |
| Net unrealized gains (losses) on securities available for sale                                     | \$ (366,516)           | \$ (100,859) |
| Effect on deferred acquisition costs, value of business acquired, and deferred revenue liabilities | 31,334                 | 7,946        |
| Policyholder liabilities   | 26,762                 | 9,247        |
| Benefit plan obligations   | (7,421)                | 5,115        |
| Other comprehensive income (loss)  | (315,841)              | (78,551)     |
| <b>COMPREHENSIVE INCOME (LOSS)</b>   | \$ (332,059)           | \$ (67,847)  |
| Basic and diluted earnings per share:  |                        |              |
| Net income (loss)  | \$ (1.67)              | \$ 1.11      |

